

Principal Consultant (Head of Industrial Energy & Carbon Team)

Location Hampton Hill

Company Summary

Carbon Architecture, part of the Bellrock Group, is an expanding company that has a strong reputation for delivering solutions which help businesses reduce carbon, energy and waste. Alongside its core net zero carbon, energy and waste consulting services, the company is now establishing a solid platform for growth based on industrial process analytics technology and associated services.

Role Description:

This is an exciting opportunity for a highly organised, dynamic and driven leader to join a successful, fun and friendly team. You'll be leading and developing the industrial team who are responsible for delivering a range of carbon, energy and water consultancy services to corporate clients, with a focus on manufacturing and industrial, in particular the food and beverage sectors. This will include coordination of all operational elements from recruitment, to work delivery, encompassing a direct team of senior, consultant and graduate engineers.

Key Responsibilities:

- Lead the industrial energy and carbon team.
- Responsible for the overall P&L of the team.
- Support the development and implementation of strategic objectives as a member of the leadership team.
- Oversee organisation of resources including scheduling the pipeline of work, managing resource availability, utilisation and delegation of work.
- Responsible for team development and performance management including recruitment, personal development, performance reviews, provision of training and supporting professional development.
- Provide management and technical oversight to ensure work is delivered to an expected quality, on time and within agreed budgets.
- Commercially aware and comfortable seeking new opportunities, presenting and closing business within the existing client base.
- Provide input to and support to the sales and marketing team on new business development activities.

Qualifications:

- Degree in Engineering or a relevant post graduate qualification.
- Ideally a Chartered Engineer, MBA or equivalent business-related qualification.

Experience:

- At least 10 years engineering or energy and carbon reduction experience in the industrial sector.
- Experience in delivering heat decarbonisation strategies.
- Experience of growing, developing and managing a professional team.
- Experience in consultancy.
- Experience of managing complex or multi-client projects, including developing project briefs, cost proposals and report QA.
- Generating sales through key account management and new business development.
- Commercial experience in contract preparation and negotiation.

Knowledge and Other Skills:

- Knowledge of industrial systems, energy use and optimisation including; boilers, steam, heat networks, hot water systems, refrigeration, HVAC, Scada / BMS, CHP, heat pumps, and other renewable energy technology.
- Knowledge of energy and carbon management policy, legislation and market trajectory.
- Knowledge of metering, measurement and verification.
- UK Driving Licence – a moderate of UK travel will be required.
- Will require UK DBS clearance.

At Carbon Architecture we believe that diversity drives innovation, and we strive to create an inclusive environment where everyone can do their best work. All qualified applicants for this role will be considered regardless of age, gender identity, nationality, race, sexual orientation, disability, religion or belief.